

Iron Data Receives Major Capital Infusion from Arlington Capital Partners

ATLANTA, May 11, 2011 – Iron Data, LLC announced today that Arlington Capital Partners, a Washington, DC-based private equity firm, has closed on a major investment in Iron Data, in partnership with the company's existing management team, to recapitalize the business in order to facilitate further growth.

Arlington Capital Partners (www.arlingtoncap.com) has over \$1.4 billion of committed capital focused on middle market investment opportunities in growth industries including: government contracting, federal and commercial IT and engineering services, aerospace/defense, media, education & training, healthcare services and business services & outsourcing.

Headquartered in Atlanta, Iron Data (www.irondata.com) offers a comprehensive suite of solutions, called *Intelligent Process Management*, that assess, improve, manage and monitor challenging operational process issues for clients in the public and transportation sectors. Iron Data has more than 400 employees across 11 offices around the U.S. and the world, including Amsterdam, Toronto and Shenzhen, China. Terms of the investment were not disclosed.

Iron Data will continue to be led by its current management team. Jeff Smock, Iron Data's founder said, "When we started Iron Data 12 years ago, we believed that we could create more efficient way for governments and businesses to process information. I am very pleased that our continued success has attracted the investment of Arlington Capital, a firm whose principals I've known for a decade."

"The Arlington investment will allow Iron Data to provide even better support for their customers, through continuous investment in developing technologies, maintaining Iron Data as the leader in Intelligent Process Management," Smock added.

"Iron Data is the leader in transforming how government agencies and transportation groups control dataflow and manage information," said Perry Steiner, Partner of Arlington Capital. "The company's technological expertise, experienced management team and established relationships in both the public sector and private sector makes Iron Data an excellent investment choice for Arlington Capital."



Steiner adds: “Arlington’s capital infusion allows Iron Data to grow both organically and through strategic acquisitions in both related and adjacent vertical markets.”

Michael Lustbader, Partner of Arlington Capital, said, “We are excited to partner with Iron Data’s management team to build a diversified software and technology solutions provider through organic and acquisition growth. The Company’s solutions simplify interactions between the government and its constituents, and increase productivity through process automation and business intelligence for transportation/logistics customers. Federal, state and local governments need creative solutions to reduce waste, fraud and abuse, and Iron Data’s IPM is a proven platform for increasing efficiency and transparency.”

About Iron Data

Iron Data is headquartered in Atlanta, Georgia and is comprised of over 400 employees across 11 offices including St. Louis, Amsterdam, Toronto and Memphis. Overall, Iron Data offers a comprehensive suite of solutions, called Intelligent Process ManagementSM, that assess, improve, manage and monitor challenging operational process issues for clients in two key verticals: transportation/logistics and the public sector.

www.irondata.com

About Arlington Capital Partners

Arlington Capital Partners (<http://www.arlingtoncap.com>) is a Washington, DC-based private equity fund with over \$1.4 billion of committed capital focused on middle market investment opportunities in growth industries including: government contracting, aerospace/defense, federal and commercial IT and engineering services, education & training, healthcare services and business services & outsourcing. The firm’s professionals have a unique combination of operating and private equity experience that enables Arlington to be a value-added investor. Arlington invests in companies in partnership with high quality management teams that are motivated to establish and/or advance their company’s position as leading competitors in their field.

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